

Expression of Interest



Event Bar Operations Town of Gander – 2025 Festival of Flight

The Town of Gander is inviting expressions of interest from local organizations to operate bar services and ticket sales during the following 2025 Festival of Flight events:

1. 2025 Festival of Flight Outdoor Events @ Cobb's Pond Rotary Park

For the Concert Series Beer Tent taking place at Cobb's Pond Rotary Park, the Lessee will:

- apply for a "Special Event License" for the beer tent through the Newfoundland Liquor Corporation and confirm # of beer allowed to be sold at one time.
- provide a float for ticket sales.
- have at least 2 people with "Smart Serve" working all the hours the bar is open.
- put the beer and coolers on ice to keep cool each day and remove each night.
- be open during the following hours:
Friday, August 1st - 5pm - 10pm * Ticket sales end at 9:30pm
Saturday, August 2nd - 3pm - 5pm * Ticket sales end at 4:30pm
Monday, August 4th - 2pm - 10pm * Ticket sales end at 9:30pm
- sell beer/coolers tickets for \$6.00 each and the water tickets for \$2.00 each.
- have adequate people (19+) to sell tickets and serve beer/coolers during the event

2. Kitchen Party @ Steele Community Centre

For the Kitchen Party taking place at the Steele Community Centre on August 2nd, the Lessee will:

- provide a float for ticket sales.
- have at least 2 people with "Smart Serve" working all the hours the bar is open.
- put the beer on ice and coolers in the fridge to keep cool by 6pm Saturday and pack away in dressing room after the Kitchen Party is over.
- be open during the following hours:
Ticket sales from 8:00pm – 1:30am.
- sell beer/coolers/liquor tickets for \$6.00 each and the water tickets for \$2.00 each.
- have adequate people (19+) to sell tickets and serve beer/coolers/liquor during the event (recommended # includes: 2 runners/ 4 people for mixing drink and 2 people for beer only – 8 people in total behind the bar and 2 people selling tickets)
- ensure the bar area is cleaned up following the event.

Please note: All hours are approximate and may be adjusted based on the needs of each event.

Interested organizations must demonstrate:

Staffing Capacity: Ability to provide a sufficient number of volunteers to set up, operate, and tear down the bar at the agreed-upon times. Event details will be discussed with the selected organization.

Responsible Beverage Service: At least two volunteers must hold valid certification from the Serve Responsible NL program.

Revenue Proposal: a proposed 45% (group) 55% (Town of Gander) revenue split is suggested. Groups may propose alternate revenue proposal which the Town may consider. Groups can also indicate if they wish to bid on 1 or both above options.

To request more information, please contact:

Recreation and Community Services

651-6927

ksceviour@gandercanada.com

Deadline to submit an Expression of Interest is Wednesday, July 16th, 2025, 2:00 p.m.

Expression of Interest can be mailed, e-mailed, couriered or hand delivered to the following on or before the deadline.

Suzanne White
Procurement Officer
100 Elizabeth Drive
Gander, NL A1V 1G7

E-mail: tenders@gandercanada.com